

TRAINING CALENDAR

JANUARY – JULY 2019



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The EIMF Training Activities



CPD Courses



Open-Enrolment and
Public Events



Customised & In-house
Programmes



Online Learning

About us

The **European Institute of Management and Finance (EIMF)** is a **global provider** of **premium executive education** that offers specialised technical training for the requirements of the **Financial and Professional Services Sectors**, and **Management Training** meeting a broad spectrum of professional development needs.

Our **operations** are established in **Cyprus**, although our **cross-border presence** includes the UK, Russian Federation, Israel, Germany, Italy, Albania, Qatar, Bahrain, Egypt, Greece and others.

The **training knowledge** offered by EIMF is **drawn and supported by a growing network** of **affiliate leading institutions** as well as **industry experts** who are amongst the **most renowned specialists** in their respective fields globally.

With such **synergies**, EIMF delivers **innovative** and **specialised** training interventions that are **continuously updated**, both in technical content and educational methodology.

A significant number of experts from the Financial and Professional Services sectors consider **EIMF as their first choice** for their professional training initiatives. With a strategic growth rate, EIMF is recognised as **one of the most reliable community members** in the education section.



EIMF Venue - Nicosia, Cyprus

Accreditations



Subject	Location	Training Date(s)	Training Hours	CPD Units	Trainer	Fee (excl. VAT)	HRDA Subsidy*	Fee after Subsidy (excl. VAT)
January								
CySEC Advanced Exam Preparation	LIM	29, 31/01 & 05, 07, 12, 14, 19, 21/02	15:00 – 19:30	32	Demetris Nicolaou	€995	€544	€451
Presenting to Influence	NIC	30/01	09:00 – 17:15	--	Lefki Angeli	€220	--	€220
February								
Anti-Money Laundering (AML) Regulation and Updates	NIC	05/02	16:00 – 21:30	5	Alex Kartalis	€180	--	€180
International Economic Sanctions	LIM	06/02	09:00 – 15:00	5	Adonis Pegasiou	€180	--	€180
Best Execution: Meeting ESMA Regulatory Requirements	NIC	07/02	16:00 – 21:30	5	Panagiotis Nikolaou	€180	--	€180
Regulatory Requirements for Investment Research, Investment Advice and Portfolio Management	NIC	08/02	16:00 – 21:30	5	Panagiotis Nikolaou	€180	--	€180
Duties and Responsibilities of an AML & Compliance Officer in relation to the AIFM and the AIF Funds under Management	NIC	09/02	09:00 – 15:00	5	Athos Myrianthous	€180	--	€180
CySEC Advanced Exam Preparation	NIC	13, 15, 20, 27/02 & 01, 06, 13, 20/03	16:00 – 20:30	32	Panayiotis Antoniou	€995	€544	€451
ESMA Regulatory Reporting	NIC	15/02	16:00 – 21:30	5	Panagiotis Nikolaou	€180	--	€180
Fund Set Up in Cyprus: A Practical Guide	NIC	16/02	09:00 – 15:00	5	Athos Myrianthous	€180	--	€180
Investment Funds Regulations: Alternative Investment Funds (AIF), AIFMD and UCITS	LIM	18/02	15:00 – 20:30	5	Demetris Nicolaou	€180	--	€180
Corporate Governance for Credit Institutions and Investment Firms	NIC	20/02	09:00 – 15:00	5	Petros Florides	€180	--	€180
Financial Products Management and Governance	NIC	21 & 22/02	09:00 – 15:00	10	Christina Livada	€380	--	€380

Subject	Location	Training Date(s)	Training Hours	CPD Units	Trainer	Fee (excl. VAT)	HRDA Subsidy*	Fee after Subsidy (excl. VAT)
February (Cont.)								
EXIN Privacy & Data Protection: Foundation Certificate in General Data Protection Regulation (GDPR)	NIC	21 & 22/02	09:00 – 17:15	--	Olympios Christofi	€530 <i>(see note 1, page 13)</i>	€238	€292 <i>(see note 1, page 13)</i>
MiFID II: Digital Media and Compliance	NIC	25/02	09:00 – 15:00	5	Adam Samuel	€220	--	€220
Company Board Secretary Liabilities and Responsibilities	LIM	26/02	14:30 – 20:30	--	Mary – Olive McCluskey	€180	--	€180
Handling Client Complaints in the Financial Services	NIC	26/02	09:00 – 15:00	5	Adam Samuel	€220	--	€220
Financial Promotion and Appropriateness	NIC	27/02	09:00 – 15:00	5	Adam Samuel	€220	--	€220
eimf Talk: Treating Customers Fairly: Where it came from and where it's going to	NIC	27/02	18:00 – 20:00	1	Adam Samuel	Free	--	Free
Overview of the Arbitration Law and Practice in Cyprus	NIC	28/02	09:00 – 16:15	--	Adam Samuel	€280	--	€280
March								
Compliance Essentials: AML and MiFID II in Practice	NIC	04, 05 & 07/03	16:00 – 21:30	15	Panagiotis Nikolaou	€585	€255	€330
Anti-Money Laundering (AML) Regulation and Updates	LIM	05/03	15:30 – 21:00	5	Alex Kartalis	€180	--	€180
Trade Finance Fundamentals: Letters of Credit, Letters of Guarantee and Bills for Collection	NIC	05/03	09:00 – 16:15	--	Demetris Zacharoudes	€200	--	€200
European Market Abuse Regulation (MAR), Directive (MAD II), ESMA Guidance and Whistle Blowing Process	LIM	06/03	15:30 – 21:00	5	Alex Kartalis	€180	--	€180
MiFID II Overview	LIM	07/03	15:00 – 20:30	5	Demetris Nicolaou	€180	--	€180
MiFID II: Investment Research, Investment Advice and Portfolio Management	LIM	08/03	15:00 – 20:30	5	Demetris Nicolaou	€180	--	€180
Political Risk Analysis Fundamentals	NIC	13/03	09:00 – 15:00	--	Adonis Pegasiou	€180	--	€180
Fund Sector in Cyprus: A Legal Overview of the AIF	NIC	09/03	09:00 – 15:00	5	Athos Myrianthous	€180	--	€180

Subject	Location	Training Date(s)	Training Hours	CPD Units	Trainer	Fee (excl. VAT)	HRDA Subsidy*	Fee after Subsidy (excl. VAT)
March (Cont.)								
eimf Talk: The Growth Path of the Cyprus Insurance Market	NIC	13/03	18:00 – 20:00	--	George Natar	Free	--	Free
Refining Leadership Thinking of Managers	NIC	14/03	09:00 – 17:15	--	Lefki Angeli	€220	--	€220
Risk-based Internal Audit	NIC	14 & 15/03	09:00 – 17:15	--	Konstantinos Triantafyllidis	€530	€238	€292
Investment Fund Administration and Operations	LIM	15/03	16:00 – 21:30	5	Athos Myriantous	€180	--	€180
MiFID II: Safeguarding Client Money and Assets	LIM	18/03	09:00 – 15:00	5	Vivienne Bannigan	€220	--	€220
Risk Governance Workshop	NIC	18/03	09:00 – 15:00	5	Petros Florides	€180	--	€180
CRS & FATCA Compliance & Reporting	LIM	19/03	15:30 – 21:00	5	Alex Kartalis	€180	--	€180
A Review of MiFID II Best Execution	LIM	19/03	09:00 – 15:00	5	Vivienne Bannigan	€220	--	€220
Directors and Officers Insurance: Common Policies and Usual terms in Universal Practice	NIC	19/03	09:00 – 16:00	--	Mantha Varela	€260	--	€260
Insurance Distribution Directive (IDD): A New Era in Insurance Distribution	NIC	20/03	09:00 – 16:00	--	Mantha Varela	€260	--	€260
A Practical Insight to MiFID II's Product Governance Regime	LIM	20/03	09:00 – 15:00	5	Vivienne Bannigan	€220	--	€220
Understanding and Managing Emerging Financial Crime, Bribery and Corruption Risks	LIM	19 & 20/03	09:00 – 14:30	10	Jamalia Parry	€380	--	€380
Investment Funds Regulations: Alternative Investment Funds (AIF), AIFMD and UCITS	NIC	20/03	16:00 – 21:30	5	Alex Kartalis	€180	--	€180
CISI Chartered Wealth Manager: Financial Markets Unit	NIC	21, 22/03 & 08, 09, 10/05	09:00 – 17:30	--	Johanna Kirby	Band A: €1,400 or Band B: €1,600 (see note 2, page 13)	€595	Band A: €805 or Band B: €1,005 (see note 2, page 13)

Subject	Location	Training Date(s)	Training Hours	CPD Units	Trainer	Fee (excl. VAT)	HRDA Subsidy*	Fee after Subsidy (excl. VAT)
March (Cont.)								
Mortgage Credit Regulatory Framework	NIC	21/03	09:00 – 15:00	5	Christina Livada	€220	--	€220
Risk Management Workshop: Risk Handling and Treatment Options	NIC	21 & 22/03	09:00 – 17:15	--	Antonios Karpasitis	€530	€238	€292
Corporate Governance in Banking: Strategic Issues and Practical Aspects	NIC	22/03	09:00 – 15:00	5	Christina Livada	€220	--	€220
CySEC Advanced Exam Preparation	LIM	26, 28/03 & 02, 04, 09, 11, 16, 18/04	16:30 – 21:00	32	Panagiotis Nikolaou	€995	€544	€451
Certificate in Anti-Money Laundering and Financial Crime Compliance	NIC	27/03 & 03, 10, 17/04	16:00 – 20:30	16	Panagiotis Nikolaou	€565	€192	€373
General Data Protection Regulation (GDPR) Overview for Non-Privacy Professionals	LIM	28/03	09:00 – 17:15	--	Olympios Christofi	€220	--	€220
MiFID II: Product Governance, Suitability Assessment and Independent vs Non-Independent Investment Advice	NIC	28/03	14:30 – 20:00	5	Alexandros Constantinou	€180	--	€180
Risk Communication Monitoring and Review	NIC	29/03	09:00 – 17:15	--	Antonios Karpasitis	€220	--	€220
April								
AML and KYC: Guidelines for Cyprus Investment Firms	LIM	03/04	15:30 – 21:00	5	Alex Kartalis	€180	--	€180
General Data Protection Regulation (GDPR) Implementation Challenges Workshop	LIM	04/04	09:00 – 17:15	--	Kyriakos Parpounas	€220	--	€220
Corporate Administration Forms and Procedures	LIM	04 & 05/04	14:30 – 20:30	--	Mary – Olive McCluskey	€260	--	€260
Regulatory Requirements for Investment Research, Investment Advice and Portfolio Management	NIC	05/04	16:00 – 21:30	5	Panagiotis Nikolaou	€180	--	€180
Best Execution: Meeting ESMA Regulatory Requirements	NIC	08/04	16:00 – 21:30	5	Panagiotis Nikolaou	€180	--	€180

Subject	Location	Training Date(s)	Training Hours	CPD Units	Trainer	Fee (excl. VAT)	HRDA Subsidy*	Fee after Subsidy (excl. VAT)
April (Cont.)								
Loan Documentation and Master Agreement	NIC	08 & 09/04	09:00 – 17:15	--	Ernst van den Broek	€560	€238	€322
Strategic Marketing for Insurance Services	NIC	09 & 11/04	09:00 – 17:15	--	George Natar	€530	€238	€292
Ins and Outs of the Forex Market	LIM	09 & 11/04	16:00 – 20:30	--	Marek Bota	€240	--	€240
Repos and the GMRA 2011	NIC	10/04	09:00 – 17:15	--	Ernst van den Broek	€280	--	€280
International Economic Sanctions	NIC	10/04	09:00 – 15:00	5	Adonis Pegasiou	€180	--	€180
CISI Risk in Financial Services	LIM	10 & 17/04	09:00 – 17:15	5	Panayiotis Antoniou	€530	€238	€292
Risk Assessment Techniques	NIC	11 & 12/04	09:00 – 17:15	--	Antonios Karpasitis	€530	€238	€292
Fund Set Up in Cyprus: A Practical Guide	LIM	13/04	09:00 – 15:00	5	Athos Myrianthous	€180	--	€180
The Super MLCO: from Theory to Practice	NIC	15/04	15:30 – 21:00	5	Gregory Dellas	€180	--	€180
ESMA Regulatory Reporting	NIC	15/04	16:00 – 21:30	5	Panagiotis Nikolaou	€180	--	€180
EXIN Privacy & Data Protection: Foundation Certificate in General Data Protection Regulation (GDPR)	LIM	15 & 16/04	09:00 – 17:15	--	Kyriakos Parpounas	€530 <i>(see note 1, page 13)</i>	€238	€292 <i>(see note 1, page 13)</i>
Developing and Managing High Performing Teams	NIC	16/04	09:00 – 17:15	--	Lefki Angeli	€220	--	€220
Anti-Money Laundering (AML) Regulation and Updates	NIC	16/04	16:00 – 21:30	5	Alex Kartalis	€180	--	€180
European Market Abuse Regulation (MAR), Directive (MAD II), ESMA Guidance and Whistle Blowing Process	NIC	17/04	16:00 – 21:30	5	Alex Kartalis	€180	--	€180
Directors' Roles and Responsibilities	NIC	17/04	09:00 – 16:00	6	Petros Florides, Miltiades Miltiadou, Christos Makedonas	€220	--	€220
Investor Protection Updates: Unit Linked Products and IDD	NIC	18/04	09:00 – 16:00	--	Mantha Varela	€260	--	€260

Subject	Location	Training Date(s)	Training Hours	CPD Units	Trainer	Fee (excl. VAT)	HRDA Subsidy*	Fee after Subsidy (excl. VAT)
April (Cont.)								
MiFID II: Product Governance, Suitability Assessment and Independent vs Non-Independent Investment Advice	LIM	18/04	14:30 – 20:00	5	Alexandros Constantinou	€180	--	€180
Insurance Contracts for the Banking Sector: BBBs and Pls	NIC	19/04	09:00 – 16:00	--	Mantha Varela	€260	--	€260
Accounts Receivable Management	NIC	19/04	09:00 – 15:00	--	Marios Mortis	€180	--	€180
AIFM Directive 2011/61/EU Overview	NIC	20/04	09:00 – 15:00	5	Athos Myrianthous	€180	--	€180
May								
Duties and Responsibilities of an AML & Compliance Officer in relation to the AIFM and the AIF Funds under Management	LIM	04/05	09:00 – 15:00	5	Athos Myrianthous	€180	--	€180
CySEC Advanced Exam Preparation	NIC	06, 08, 15, 17, 22, 24, 31/05 & 03/06	16:00 – 20:30 <u>03/06</u> 16:30 – 21:00	32	Panayiotis Antoniou	€995	€544	€451
Certificate in Investment Fund Services	NIC	06, 08, 20, 22/05 & 03, 05, 18, 19/06	17:00 – 20:30	15	Alex Kartalis	€900	€408	€492
AML and KYC: Guidelines for Cyprus Investment Firms	NIC	07/05	16:00 – 21:30	5	Alex Kartalis	€180	--	€180
Compliance Essentials: AML and MiFID II in Practice	NIC	07, 08 & 10/05	16:00 – 21:30	15	Panagiotis Nikolaou	€585	€255	€330
Moving from Employee to Manager: A Highlight of the New Working Environment	NIC	07/05	09:00 – 17:15	--	George Natar	€220	--	€220
Business Tax Fundamentals	NIC	07 & 09/05	09:00 – 17:15	--	Marios Mortis	€530	€238	€292
Investment Funds Regulations: Alternative Investment Funds (AIF), AIFMD and UCITS	LIM	09/05	15:00 – 20:30	5	Demetris Nicolaou	€180	--	€180

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May (Cont.)								
Corporate Governance and the Role of Internal Audit	NIC	09 & 10/05	09:00 – 17:15	--	Konstantinos Triantafyllidis	€380	--	€380
Company Board Secretary Liabilities and Responsibilities	NIC	10/05	14:30 – 20:30	--	Mary – Olive McCluskey	€180	--	€180
ACAMS Certified Anti-Money Laundering Specialist Exam Preparation	NIC	11 & 18/05	09:00 – 17:15	10	Gregory Dellas	Band A: €1,800 Band B: €1,950 <i>(see note 3, page 13)</i>	€238	Band A: €1,512 Band B: €1,712 <i>(see note 3, page 13)</i>
MiFID II: Digital Media and Compliance	LIM	13/05	09:00 – 15:00	5	Adam Samuel	€220	--	€220
EXIN Privacy & Data Protection: Practitioner Certificate in General Data Protection Regulation (GDPR)	NIC	13, 14 & 16/05	09:00 – 17:15	--	Olympios Christofi	€750 <i>(see note 1, page 13)</i>	€357	€393 <i>(see note 1, page 13)</i>
Investment Fund Administration, Operations and Custody	NIC	14 & 15/05	09:00 – 17:15	5	Bruce Lawrence	€530	€238	€292
Certificate in Governance, Financial Regulation and Compliance	NIC	14, 15, 27 & 29/05	09:00 – 17:15	28	Jamilia Parry & Panagiotis Nikolaou	€950	€450.50	€499.50
Handling Client Complaints in the Financial Services	LIM	14/05	09:00 – 15:00	5	Adam Samuel	€220	--	€220
Financial Promotion and Appropriateness	LIM	15/05	09:00 – 15:00	5	Adam Samuel	€220	--	€220
Directors' Development Programme	NIC	15, 16 & 23/05	09:00 – 17:15	15	Petros Florides & David Cotton	€830	€357	€473
Overview of the Arbitration Law and Practice in Cyprus	LIM	16/05	09:00 – 16:15	--	Adam Samuel	€280	--	€280
Securities Services & Custody Master Class	NIC	16 & 17/05	09:00 – 17:15	--	Bruce Lawrence	€530	€238	€292
Training Skills for Managers	NIC	17/05	09:00 – 17:15	--	Lefki Angeli	€220	--	€220
MiFID II: Safeguarding Client Money and Assets	NIC	20/05	09:00 – 15:00	5	Vivienne Bannigan	€220	--	€220

Subject	Location	Training Date(s)	Training Hours	CPD Units	Trainer	Fee (excl. VAT)	HRDA Subsidy*	Fee after Subsidy (excl. VAT)
May (Cont.)								
Directors and Officers Insurance: Professional Indemnity, Liability and Cyber Risks	NIC	20/05	09:00 – 15:00	5	Miltiades Miltiadou	€180	--	€180
Anti-Money Laundering (AML) Regulation and Updates	LIM	21/05	15:30 – 21:00	5	Alex Kartalis	€180	--	€180
A Review of MiFID II Best Execution	NIC	21/05	09:00 – 15:00	5	Vivienne Bannigan	€220	--	€220
A Practical Insight to MiFID II's Product Governance Regime	NIC	22/05	09:00 – 15:00	5	Vivienne Bannigan	€220	--	€220
Leadership Development Programme	NIC	21, 22/05 & 11, 12/06	09:00 – 17:15	--	David Cotton	€1050	€476	€574
Market Abuse Regulatory Updates	LIM	23/05	09:00-15:00	5	Christina Livada	€220	--	€220
Investor Protection Regulatory Updates	LIM	24/05	09:00-15:00	5	Christina Livada	€220	--	€220
IAPP Certified Information Privacy Professional/Europe (CIPP/E) (GDPR)	NIC	23 & 24/05	09:00 – 17:15	--	Christos Makedonas	€1,750 <i>(see note 4, page 13)</i>	--	€1,750 <i>(see note 4, page 13)</i>
General Data Protection Regulation (GDPR) Overview for Non-Privacy Professionals	NIC	24/05	09:00 – 17:15	--	Olympios Christofi	€220	--	€220
Finance and Accounting for Non-Financial Professionals	NIC	27 & 29/05	09:00 – 17:15	--	Marios Mortis	€530	€238	€292
General Data Protection Regulation (GDPR) Implementation Challenges Workshop	NIC	28/05	09:00 – 17:15	--	Kyriakos Parpounas	€220	--	€220
Ethics and Professional Integrity Workshop	NIC	28/05	09:00 – 13:15	--	Petros Florides	€150	--	€150
Political Risk Analysis Fundamentals	LIM	29/05	09:00 – 15:00	--	Adonis Pegasiou	€180	--	€180
Certificate in Anti-Money Laundering and Financial Crime Compliance	LIM	30/05 & 06, 10, 20/06	16:30 – 21:00	16	Panagiotis Nikolaou	€565	€192	€373
Internal Audit Report Writing	NIC	30 & 31/05	09:00 – 17:15	--	Konstantinos Triantafyllidis	€380	--	€380

Subject	Location	Training Date(s)	Training Hours	CPD Units	Trainer	Fee (excl. VAT)	HRDA Subsidy*	Fee after Subsidy (excl. VAT)
May (Cont.)								
Corporate Administration Forms and Procedures	NIC	30 & 31/05	14:30 – 20:30	--	Mary – Olive McCluskey	€260	--	€260
June								
Fraud Detection, Prevention and Auditing	NIC	03 & 04/06	09:00 – 17:15	--	Konstantinos Triantafyllidis	€380	--	€380
ESMA Knowledge and Competence for Information Givers at Investment Firms	NIC	03, 05 & 07/06	16:00 – 21:30	15	Panagiotis Nikolaou	€585	€255	€330
Investment Funds Regulations: Alternative Investment Funds (AIF), AIFMD and UCITS	NIC	04/06	16:00 – 21:30	5	Alex Kartalis	€180	--	€180
Investment Analysis and Risk	NIC	04, 06 & 07/06	09:00 – 17:15	--	Michael Stafferton	€750	€357	€393
Communication, Sharing Information and Feedback	NIC	05/06	09:00 – 17:15	--	Lefki Angeli	€220	--	€220
CRD IV for Banks	NIC	05/06	09:00 – 15:00	5	Michael Stafferton	€220	--	€220
eimf Talk: Populism, Productivity and the 4th Industrial Revolution	NIC	05/06	18:00 – 20:00	--	Michael Stafferton	Free	--	Free
IAPP Certified Information Privacy Manager (CIPM) (GDPR)	NIC	06 & 07/06	09:00 – 17:15	--	Tim Clements	€1,750 <i>(see note 4, page 13)</i>	--	€1,750 <i>(see note 4, page 13)</i>
eimf Talk: Data Protection by Design and by Default	NIC	06/06	18:00 – 20:00	--	Tim Clements	Free	--	Free
Incident and Claims Management	NIC	10/06	09:00 – 17:15	--	Antonios Karpasitis	€220	--	€220
Leading Leaders Workshop	NIC	12/06	09:00 – 17:15	--	Petros Florides	€250	--	€250
CISI Global Financial Compliance	LIM	12 & 14/06	09:00 – 17:15	10	Panayiotis Antoniou	€530	€168	€362
Anti-Money Laundering (AML) Regulation and Updates	LIM	13/06	09:00 – 15:00	5	Christina Livada	€220	--	€220
Negotiation Skills Workshop	NIC	13/06	09:00 – 17:15	--	David Cotton	€250	--	€250
GDPR: A Practical Implementation in Financial Services	LIM	14/06	09:00 – 17:15	--	Christina Livada	€240	--	€240

Subject	Location	Training Date(s)	Training Hours	CPD Units	Trainer	Fee (excl. VAT)	HRDA Subsidy*	Fee after Subsidy (excl. VAT)
June (Cont.)								
eimf Bite-Sized: The Professional Insurance Distributor and the Insurance Client	NIC	18/06	16:00 – 19:30	--	George Natar	€90	--	€90
Risk-based Anti-Money Laundering (AML)	NIC	19/06	15:30 – 21:00	5	Gregory Dellas	€180	--	€180
eimf Bite-Sized: Prospecting and Meeting Insurance Customers	NIC	21/06	16:00 – 19:30	--	George Natar	€90	--	€90
Fund Set Up in Cyprus: A Practical Guide	LIM	22/06	09:00 – 15:00	5	Athos Myrianthous	€180	--	€180
Employment Law in Cyprus	NIC	24/06	09:00 – 15:00	--	Mary – Olive McCluskey	€180	--	€180
eimf Bite-Sized: Identifying Insurance Needs and Financial Planning of the Insured	NIC	25/06	16:00 – 19:30	--	George Natar	€90	--	€90
Payment Services Directive (PSD2) & Instant Payments	NIC	25/06	09:00 – 14:30	5	Jamilia Parry	€220	--	€220
Marketing Communication in Financial Services	NIC	25/06	15:30 – 20:30	5	Marek Bota	€180	--	€180
Corporate Culture and Good Governance	LIM	26/06	09:00 – 14:30	5	Jamilia Parry	€220	--	€220
Payroll Management	NIC	27/06	09:00 – 15:00	--	Marios Mortis	€180	--	€180
eimf Bite-Sized: Appraising and Approaching Candidates for Selling Insurance	NIC	28/06	16:00 – 19:30	--	George Natar	€90	--	€90
July								
Investment Funds Regulations: Alternative Investment Funds (AIF), AIFMD and UCITS	LIM	01/07	15:00 – 20:30	5	Demetris Nicolaou	€180	--	€180
Best Execution: Meeting ESMA Regulatory Requirements	NIC	01/07	16:00 – 21:30	5	Panagiotis Nikolaou	€180	--	€180
CRS & FATCA Compliance & Reporting	NIC	02/07	16:00 – 21:30	5	Alex Kartalis	€180	--	€180
Regulatory Requirements for Investment Research, Investment Advice and Portfolio Management	NIC	02/07	16:00 – 21:30	5	Panagiotis Nikolaou	€180	--	€180

Subject	Location	Training Date(s)	Training Hours	CPD Units	Trainer	Fee (excl. VAT)	HRDA Subsidy*	Fee after Subsidy (excl. VAT)
July (Cont.)								
eimf Bite-Sized: Presenting Solutions to Insurance Clients	NIC	02/07	16:00 – 19:30	--	George Natar	€90	--	€90
eimf Bite-Sized: Overcoming Objections, Negotiating and Closing the Sale of an Insurance	NIC	05/07	16:00 – 19:30	--	George Natar	€90	--	€90
Investment Fund Administration Operations	LIM	06/07	09:00 – 15:00	5	Athos Myrianthous	€180	--	€180
ESMA Regulatory Reporting	NIC	08/07	16:00 – 21:30	5	Panagiotis Nikolaou	€180	--	€180
Property Tax Updates	NIC	09/07	09:00 – 13:30	--	Marios Mortis	€150	--	€150
eimf Bite-Sized: After-Sales Service and Monitoring of Insurance Clients	NIC	09/07	16:00 – 19:30	--	George Natar	€90	--	€90
eimf Bite-Sized: Managing Disagreements in the Workplace	NIC	10/07	16:00 – 19:30	--	Lefki Angeli	€90	--	€90
Anti-Money Laundering (AML) Regulation and Updates	LIM	11/07	09:00 – 15:00	5	Christina Livada	€220	--	€220
Investor Protection Regulatory Updates	LIM	12/07	09:00 – 15:00	5	Christina Livada	€220	--	€220

Notes

- 1: Delegates pursuing **BOTH** the EXIN Privacy & Data Protection Foundation **AND** Practitioner Certificate trainings will receive a 20% discount on their final training fee. This discount cannot be combined with any other discount provided by EIMF. The exam fee (Foundation €160 + VAT, Practitioner €200 + VAT) is not included in the price.
- 2: Band A fee is the training tuition only, whereas Band B fee includes training tuition and a marked **mock** exam. The exam fee (£434, Resit fee: £288, CISI Qualification Registration Fee £32) is not included in the price.
- 3: Band A fee is offered to ACAMS members, whereas Band B fee is for non-ACAMS members. The fee of both Bands includes training tuition and exam fee.
- 4: Delegates pursuing **BOTH** the IAPP Certified Information Privacy Professional/Europe (CIPP/E) **AND** IAPP Certified Information Privacy Professional/Europe (CIPP/E) will receive a 20% discount on their final training fee. This discount cannot be combined with any other discount provided by EIMF. The exam fee and IAPP Membership are included in the price.

*HRDA Subsidy

Business entities that are registered in Cyprus and meet the HRDA criteria, are eligible to attend HRDA subsidised training programmes and participate with a reduced fee. The main HRDA criteria are:

- The business entity is registered in the Registrar of Companies and Social Insurance Services in Cyprus
- Employees participating in the respective training courses are employed on a full-time basis
- Both the employees and the business entity in which they are employed, submit their relevant contributions to the Social Insurance and Industrial Training Schemes
- Delegates meet the participant profile as stated in each training description respectively, and attend at least 75% of their training's duration
- Participating companies submit the HRDA application form to EIMF, as provided after registration
- The training fee is paid directly by the Company who has made the registration
- **Note on VAT:** The HRDA Subsidy is not a discount, therefore the VAT is calculated on the initial training fee, before the subsidy is subtracted.
- For the official HRDA directive, please visit:

http://www.hrdaauth.org.cy/easyconsole.cfm/page/project/p_id/179/pc_id/17139

Accountancy Professional Qualification

Association of Accounting Technicians (AAT)

The AAT offers the perfect start to a successful accounting and finance career. AAT qualifications are recognised by leading employers around the world and remain the ideal choice for many professionals. EIMF offers the AAT Accountancy Qualification and the AAT Bookkeeping Qualification. For further information please contact us.

Customised In-house Programmes

Each organisation has a unique structure, learning objectives, professional needs and technical requirements.

Through EIMF's business capacity, experienced personnel and a solid portfolio covering a broad spectrum of training areas, EIMF is committed to designing and delivering tailored-made solutions to meet the specific needs of organisations in the areas of management and finance, including technical and non-technical subjects.

Programmes can be customised for professionals working at entry, mid-career and senior levels. Companies that are registered in Cyprus may be eligible to apply for the HRDA Subsidy, as explained in the previous section, which ultimately helps them reduce the operational costs and expenses for receiving the training of their choice.

EIMF's experienced training advisers help organisations by designing and delivering tailored-made training initiatives that offer practical solutions with a "real-life" business impact.

Online Learning

EIMF has developed its own sophisticated eLearning platform, that includes training topics which are suitable for a variety of needs. These courses can be accessed remotely 24/7 using a PC, a laptop, a tablet or a smartphone. Many organisations and professionals take advantage of the self-study and video-based learning, as it helps them enhance their desired skills and know-how as well as obtain CPD units, at a learning pace and location of their preference.

The training topics are currently open for registration and can be viewed at <http://elearning.eimf.eu/> and are also presented below:

Subject	Training Duration	CPD Units	Fee
Advanced Anti-Money Laundering for Financial Institutions	4 hours	4	€73
AIF – Alternative Investment Funds	2 hours	2	€72
AIF, AIFM and UCITS	6 hours	6	€170
AIFM – Alternative Investment Fund Managers	2 hours	2	€72
AML 4 th and 5 th Directives Overview	2 hours	2	€62
Anti-Bribery and Anti-Corruption	5 hours	5	€73
Anti-Money Laundering for Legal Professionals and DNFBS	4 hours	4	€73
Anti-Money Laundering Fundamentals	2 hours	2	€62
Subject	Training Duration	CPD Units	Fee
Best Execution Overview	1 hour	1	€45
Business Ethics	2 hours	2	€73
CISI International Introduction to Investment	8 hours	--	€115
CISI Risk in Financial Services	8 hours	5	€115
Compliance in Marketing and Promoting of Financial Products	4 hours	4	€73
Conflict Management	2 hours	--	€52
CySEC Advanced Mock Exams (4 Papers)	--	--	€120
Financial Instruments and Products	3 hours	--	€42
Fundamentals in Investments and Finance	8 hours	--	€115
Fundamentals of Risk Management	4 hours	2	€73
General Data Protection Regulation (GDPR) – Fundamental Training	2 hours	--	€58
ICAAP Internal Capital Adequacy Assessment Process	2 hours	4	€115
Leadership and Management Programme	16 hours	--	€280
Leading and Motivating a Team	2 hours	--	€52
MiFID II Overview	2 hours	2	€72
Organising and Delegating	2 hours	--	€52
Performance Management	2 hours	--	€52
Practical Aspects of the Compliance Function	5 hours	5	€93
Solving Problems and Making Decisions	2 hours	--	€52
Stress Management	2 hours	--	€52
Treating Customers Fairly and Handling Complaints in the Financial Services Sector	5 hours	5	€125
UCITS - Undertakings for Collective Investments in Transferable Securities	2 hours	2	€72
Understanding Leadership	2 hours	--	€52

Discounts for Open-Enrolment, Public Events and Online Learning

- For 3+ professionals attending a training course from the same business entity, EIMF provides a standard 10% discount.
- For larger groups and to discuss your organisation's training needs holistically, please contact us for an opportunity to receive special discounts.

Note: These discounts cannot be combined with any other discount that EIMF offers from time to time.

Discounted eLearning Bundles

As many companies and professionals pursue specific hours or subjects of trainings, or they want to train a group of delegates on a variety of topics, they often choose to purchase a Bundle. EIMF has developed the following pre-set Discounted eLearning Bundles for convenience:

- 6 CPD Bundle focused on Anti-Money Laundering for Legal Professionals
- 10 / 15 CPD Bundles on Financial Regulation
- Customised and Group Bundles can be created upon request

Stay up to date!

This training calendar has been updated on 15/02/2019. For the latest version of the training calendar, please visit EIMF's website at <https://eimf.eu/upcoming-seminars/>.

Before registering to a course, we suggest reviewing the latest information available at the time of registration.

Keep in touch!

If you are a new or existing customer, partner or associate, EIMF would like to connect and maintain a connection with you. We like to follow the latest changes, developments and updates of the business and finance sectors, and examine training solutions that are suitable to the market's needs.

Let us know what your training needs are, the training plans you would like to develop and what challenges you face. Allow us to develop the synergies needed to produce high-quality results for you.

Contact us



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